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Fundraising strategy: know what you're looking for

Strategic planning to narrow your focus: engage with staff, Poord other stakeholders to determine development str

What's in your wheelhouse?

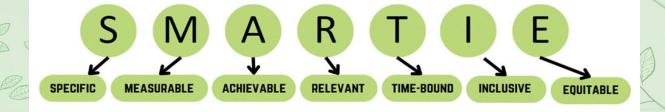
What aligns with your mission?

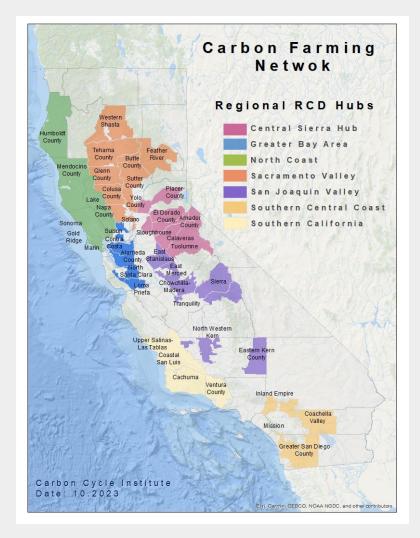
Who's your demographic?

Will you need to build capacity to meet project goa

Give a thumbs up if your district has a strategic plan!

Type in the chat how often is it updated?





An example of regional collaboration:

42 California RCDs have formally organized into seven Regional Carbon Farming Hubs encompassing over 12.5 million acres of agricultural lands.

Collaborative efforts focus on:

- 1) Increasing RCD technical assistance capacity, staff and resource sharing;
- 2) Regional partnership building and coordination;
- 3) Regional needs & opportunity assessments, and implementation planning;
- 4) Greatly expanding climate beneficial agriculture outreach and education efforts; and
- 5) Assisting the State of California meet its carbon neutrality goals.

Collaboration!

Shared Staff - Inland Empire and Coachella Valley example

Give a thumbs up or type in the chat if your district has shared staff!

The obvious partner and the unlikely partner; who is working in the arena and who should be?

Connect with your regional NCDEA rep: https://www.ncdea.us/regions

Government grants and private funding

Federal and State grants

Accessing private funding;

- foundations
- philanthropists
- corporate sponsorship

What are some of the top private sector industries in your district?
Unmute or type in the chat!

https://www.nacdnet.org/technical-assistance-grants-2/

Council on Foundations: https://cof.org/about

Assessing eligibility and other tips

- Watch info sessions
- Network with grant managers and others that have received it
- Familiarize yourself with past recipients
- Make a list of keywords to search
- How does this grant fit into your larger funding strategy?
- Does your org chart need updating to cover new tasks?





Stay tuned for a more in depth grant writing workshop from NCDEA
Reach out with any questions about regional collaboration
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